



“In order to bring the best quality products to our customers, Alpha Technologies partners with a range of domestic and international suppliers. We not only purchase for regional integration into our power management systems but ship product directly from qualified suppliers to the end customer.

When Alpha Technologies engaged with Doug Squarebriggs and his team at Nodally Solutions, we met to discuss operational opportunities. Our early conversations enabled Nodally to identify a range of solutions with Alpha, and initiated a project to efficiently review and manage supplier delivery dates. This time consuming, but necessary activity was large in scope (the Alpha Procurement team was required to continually review and compare delivery commitments for ~2000 Open Purchase Order lines at any one time). Accuracy and timeliness were essential to ensure the highest level of customer satisfaction would be achieved. One procurement professional alone, was taking upwards of 16 hrs per week to ensure accurate data management.

Nodally Solutions worked with our team to develop a tool to retrieve a supplier schedule, compare differences, and recommend corrections to the procurement professional. With each meeting, we used test cases to identify logic, code shortfalls and make rapid corrections. Nodally Solutions showed their professionalism and knowledge working with our ERP and Information Technologies team to enable communication and data updates within a highly secure environment. While we did fall slightly behind in our product schedule due to unexpected issues, Nodally Solutions provided a robust and scalable tool for expansion to other suppliers. What took procurement professional >16 hrs a week to complete now happens with a few clicks of a button.

Thank you Doug, Zach and James for all the hard work directed to Alpha.”



Sunny Lou

Senior Buyer and Project Team Lead

Alpha Technologies Ltd.

Alpha Technologies Ltd. (a member of The Alpha Group of companies) develops power conversion, protection and standby products for telecommunications and broadband cable industries, including custom and application-specific power solutions. In addition to product development, Alpha Technologies provides a comprehensive range of installation and maintenance services to support its global customer base.

Alpha's distinctive excellence is the ability to develop solutions tailored to solve our customers' unique powering challenges. By developing an intimate understanding of specific powering needs combined with over 30 years of powering innovation and expertise, Alpha delivers high quality solutions renowned for outstanding value and reliability.

Your Power Solutions Partner

For more information visit www.alpha.ca